

# Differential Pipetting

Consider using the Differential Pipettor because its **ABSENCE OF OUTLIERS** will **Reduce Mental Stress** in the staff and **Stop Huge Testing Waste** -- even if you don't need its better accuracy and precision!



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The analysis of our first 12 SCIENCE sections (see our website SCIENCE 13 Overview ) trenchantly concluded that ***“the absence of outliers (or missed aspirations) may actually be the most obvious testament to the superior core technology and overall performance”*** and that this alone reduces mental stress and should eliminate the need for routine duplicate and triplicate measurements. This is a compelling reason to use the Differential Pipettor even if better precision and accuracy do not appear to be needed for your applications.

## An eminent core lab director vividly put it this way:

*“The absence of outliers is most important. That is where you get a result indicating that someone is pregnant when she isn't, or a false negative PSA or tumor marker and the physician doesn't do the follow on direct clinical exam he should have”.*

*“Once the tech recognizes that outliers are virtually non-existent the whole pipetting task becomes easier and one is freed from the mental stress of keeping focussed and checking all the views and tips for missed or grossly short aspirations”.*

Add duplicate and triplicate practices that often bolster conventional pipetting and you see a terrible trilogy of **stressful, time-consuming** and **very wasteful** things that are simply eliminated by the Differential Pipettor! You can do an extremely simple study to reinforce this:

- Aspirate a small volume with your favorite conventional pipettor and a Differential Pipettor, using a new and unprepared tip each time. Do this about 10-20 times with water tinted with red food coloring or dinosaur blood.
- Observe the tip after each aspiration just enough to see if there are any missed or obviously grossly short aspirations and write that down. Forget about dispensing -- just observe the aspiration part!
- Repeat as needed the same day or day-to-day until you see a couple of failed aspirations. Write down which one failed and think about the implications!

See our rock-solid Differential Pipetting design and robust sealing **eliminate outliers** -- impossible with regular pipetting!



During aspiration our big, rugged juicy seals don't leak, break or crack so you don't get short samples or missed aspirations to start with!

Then our clean, contact-free dispensing delivers only what you aspirated, free of any contamination or “wickoff” errors.

